



ABoR Board Candidate Profile

Name Job Hammond

Company Dash Realty

Number of years in real estate? 14

Number of years as an ABoR member? 8

Education: List any designations, certifications, or professional achievements:

Higher Education:

Master of Science, Management - Texas A&M University-Commerce

Master of Business Administration - Tarleton State University

Bachelor of Science in Business - Excelsior College

Associates of Applied Science in Real Estate Brokerage - Austin Community College

Real Estate Designations/Certifications:

CRB – Certified Real Estate Brokerage Manager

SRS, Seller Representative Specialist

C-RETS, Certified Real Estate Team Specialist

RENE, Real Estate Negotiation Expert

ABR®, Accredited Buyer's Representative

AHWD, At Home With Diversity

C2EX - Commitment to Excellence Endorsed

CHMS – Certified Home Marketing Specialist

CIPS, Certified International Property Specialist

CLHMS, Certified Luxury Home Marketing Specialist™

CNE®, Certified Negotiation Expert

CRS, Certified Residential Specialist

Digital Marketing: Social Media

e-PRO®, National Association of REALTORS® e-PRO®

GREEN, National Association of REALTORS® Green Designation

GRI, Graduate, REALTOR® Institute

LHC - Luxury Homes Certification

MRP, The Military Relocation Professional

NHC, New Home Construction

PMN, Performance Management Network

PSA, Pricing Strategy Advisor

Residential Listing

RSPS, Resort and Second-Home Property Specialist

SFR®, Short Sales and Foreclosure Resource

SMART – Smart Home Designation

SRES®, Seniors Real Estate Specialist®

TAHS, Texas Affordable Housing Specialist

TRLS, Texas Residential Leasing Specialist

Professional Achievements:

2021 Austin Business Journal – #6 Team, Residential Real Estate Awards, Group 2
2019 REALTOR® of the Year – Austin Board of REALTORS
2019-2021 – Winner or Finalist - Platinum Top 50 Awards
2019-2021 – Winner - AREAA A-List

Service: List any ABoR, Texas Realtors, NAR, or community volunteer experience:

I have been given the honor and responsibility to serve in volunteer roles at the following organizations. I believe that my broad insight into market trends, innovative technology, and business process knowledge will enable the best decision-making for members of the Austin Board of REALTORS.

Leadership Roles:

2019 - 2022 - Director, Austin Board of REALTORS®
2021 - Secretary/Treasurer, Austin Board of REALTORS®
2020 - 2022 - Director, Texas REALTORS®
2022 - 2024 - Regional Vice President, Texas REALTORS®
2020 - 2022 - Director, Board of Directors - Real Estate Business Institute (REBI)
2022 – President-Elect, Asian Real Estate Association of America/Austin
2023 - President, Asian Real Estate Association of America/Austin

Committees:

2022 - Chair, Governing Policies Committee - Austin Board of REALTORS®
2020 - Chair, Awards Committee - Austin Board of REALTORS®
2021 - Chair, Budget Committee - Austin Board of REALTORS®
2020 - Member, Vetting Committee - Austin Board of REALTORS®
2019 - Professional Development Advisory Group - Austin Board of REALTORS®
2019 - 2023 - Professional Standards Committee - Texas REALTORS®
2022 - Strategic Planning Committee - Texas REALTORS®
2022 - Business Issues Committee - Texas REALTORS®
2021 - 2022 - Strategic Thinking Committee - Real Estate Business Institute (REBI)
2020 – Learning Experiences Committee - Real Estate Business Institute (REBI)
2020 - 2023 - Multiple Listing Issues and Policies Committee - National Association of REALTORS®

Why do you want to serve as an ABoR director?

Job Hammond is a real estate practitioner, industry leader, and academic who incorporates drive, energy, and passion into all of his activities. I have been serving on the Board of Directors for the Austin Board of REALTORS® for nearly 4 years. I would like to continue my service as I believe there is some unfinished business to attend to. First, our members are often in the field and not in front of a computer. I believe that we need to enhance mobile solutions to make them friendly for both agents to do their jobs and also for the clients that they serve. Next, I think there is an opportunity for professionalism to be enhanced within our industry. Lastly, the continued strategy of protecting the long-term viability of our profession is something that is important. REALTORS act as fiduciaries for their clients and advocate for what is best for their communities and consumers in general. It has been an honor to serve you since 2019, and I look forward to continuing my service in the future.

What do you do in your personal time? Do you have any hobbies?

I enjoy spending time with my wife and kids during my personal time. Completing local volunteer work opportunities and going on vacation are enjoyable activities. Job Hammond serves as an Adjunct Professor of Real Estate & Finance at Austin Community College. He has earned both an Associate's Degree and a Certificate in Real Estate from Austin Community College. He holds a Master of Business Administration from Tarleton State University and a Master of Science in Management from Texas A&M University-Commerce. As a believer in lifelong learning, he has earned 30 real estate designations, certifications, or endorsements. He has taken more than 330 real estate classes totaling nearly 3,000 hours to the benefit of himself and his clients. During COVID-19, Job completed an "education marathon" where he completed 72 real estate classes totaling 491 hours in 3 months. I

have made the commitment to either take one class or meet with one interesting person per month, a commitment that I have honored for the past 5 years. If you would be willing to teach me something about our profession, please do reach out to discuss.

Please include links to your social media profiles below: <https://www.facebook.com/jobhammond>

<https://twitter.com/jobhammond>

<https://www.instagram.com/jobhammond>

<https://www.linkedin.com/in/jobhammond>