

Name Anne Wheeler

Company Gottesman Residential Real Estate

Number of years in real estate? 45

Number of years as an ABoR 45

member?

Education: List any designations, certifications, or professional achievements:

I have a BBA from the University of Texas. I became a licensed Real Estate Agent in Texas in 1977 and in 1982, I became a licensed Broker. I have several designations including Certified Residential Specialist, Accredited Buyers' Representative, Certified Negotiation Specialist, and Certified Luxury Home Marketing Specialist. My entire career, spanning four-plus decades, has been spent predominantly listing and selling residential real estate in Austin, TX. With a partner, I founded Wheeler McCarroll Realtors and was the President and Designated Broker for the firm for its 10-year existence.

Service: List any ABoR, Texas Realtors, NAR, or community volunteer experience:

ACTRIS Policy and Procedure Committee, Director of ABoR/ACTRIS, ABoR Vetting Committee. I am a past member of Austin's Elite 25, and in the past, I have served as an officer with the Austin Women's Council of Realtors. I have been involved in the community in various capacities over the year, including serving as on the Caritas Advisory Board and as a member of the Dell Children's Women's Trust.

Why do you want to serve as an ABoR director?

My service on the Board of Directors for four years, on the MLS Policy and Procedures Committee for three years, and, along with my four-plus decades of active membership in ABoR and active listing and selling property in the Austin area, gives me a broad and unique perspective. For 10 years, I owned a brokerage company in Austin and that has given me an understanding of both owners/managers' and agents' perspectives. I bring to the table an ability to see the big picture and a recent history of service on the Board of Directors. My BBA from UT gave me a business education and a collaborative way of looking at the world and of approaching solutions. I believe that the synergy of the group leads to more positive and useful outcomes. I am a passionate leader who also knows when to step back and let others take the lead. I am not afraid to speak up and to speak out and take responsibility. While I sometimes hold strong opinions, I also have an open mind which can be changed when presented with new pertinent information. I believe in asking questions and soliciting advice from experts. I am also open to new ideas, and new ways of doing things and I value innovation. We must grow and evolve if we are to remain relevant as individuals and as an organization. I am committed to keeping the Austin Board of Realtors a recognized leader in our industry.

I believe that it is important for the leadership of the Austin Board of Realtors to be transparent, responsible, and accountable to the membership. With that said, I am interested in serving as a Director because I am committed to seeking the opinions and suggestions of the membership. The real estate industry is diverse and rapidly changing, and I believe that the leadership has the obligation to adapt and change to best serve the members and the community at large. I believe that membership deserves educational programs beyond the licensing requirements, and opportunities to learn and

develop as entrepreneurs and expert negotiators. I believe ABoR and ACTRIS can offer opportunities for members to improve their level of professionalism and set a high bar for the interactions between agents and between agents, their clients and customers, and the public at large. ABoR and ACTRIS are multi-million dollar enterprises and I believe it is vital to responsibly grow and manage the assets of the corporations.

What do you do in your personal time? Do you have any hobbies?

My hobby is gardening and my other hobby (or full-time job) is my dog, Gracie. I have and eye for design and do work occasionally for clients in interior design.